

2009 – 2010 Annual Report

Daniel Boone Council

Boy Scouts of America

BOY SCOUTS OF AMERICA
100 YEARS OF SCOUTING



CELEBRATING THE ADVENTURE
CONTINUING THE JOURNEY

2010 Annual Business Meeting

November 16, 2010



2009 Centennial Quality Council

2009 marked the first time since the year 2000 that the Daniel Boone Council achieved Quality Council Status. Only 52% of councils nationwide earned that achievement in



2009. More importantly, the accomplishment of this objective signaled the end of two years in which the council operated under a conditional charter status!

The achievement of Centennial Quality Council was made possible by the partnership of volunteers and professionals in a number of important areas:

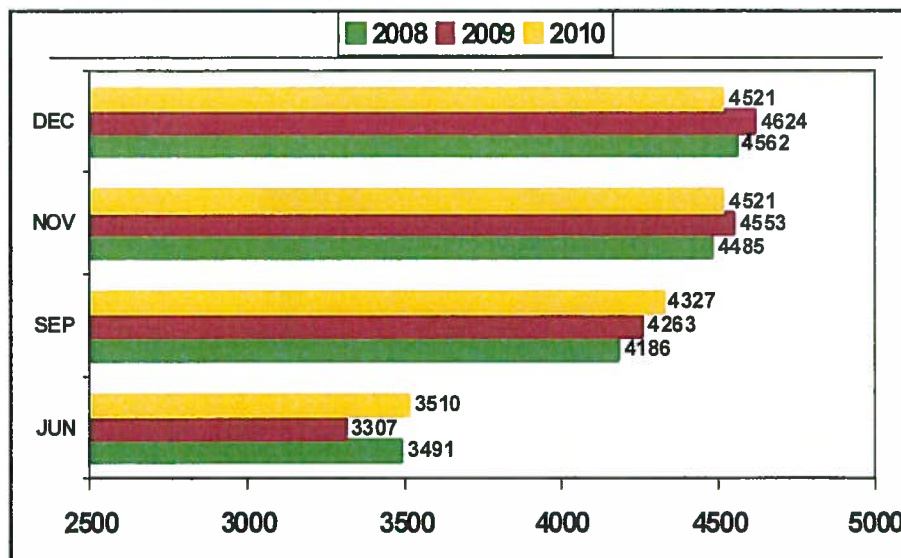
Membership

Creating the opportunity for youth and families to join Scouting's proven character building programs is an important part of the Centennial Quality Council achievement. In 2009, the Daniel Boone Council achieved a 1.4% growth in our core traditional programs

(Cub Scouting, Boy Scouting, and Venturing).



MEMBERSHIP TRACK 2009 - 2010



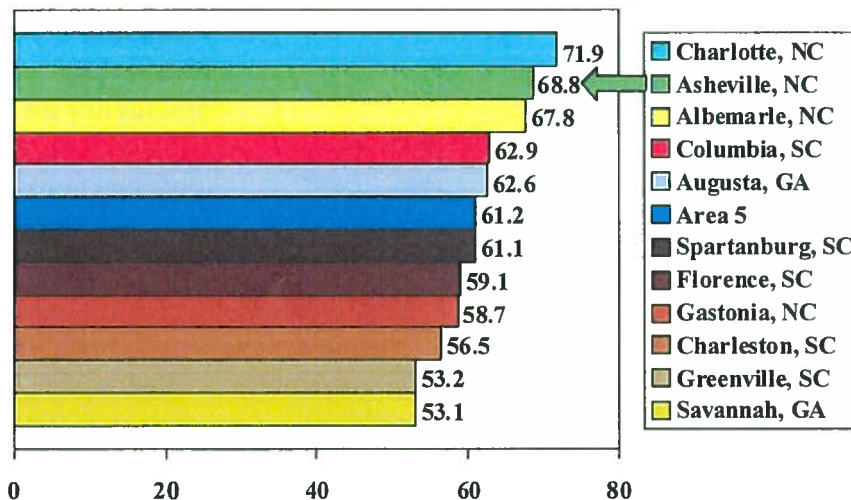
Since October, 2009, the council has achieved growth in traditional membership each month. The council currently needs 33 new youth to end the month of November, 2010 with growth and 104 youth to show growth for two consecutive years.

Youth retention is a key component to a council's ability to grow. The Daniel Boone Council retained 64.4% of its membership in 2009 and ranked 4th in Area 5 of the Southern Region.

Historically, in the Southern Region, only 50% of youth members recruited in the previous year will be engaged in Scouting a year later.



Traditional Youth % Retained

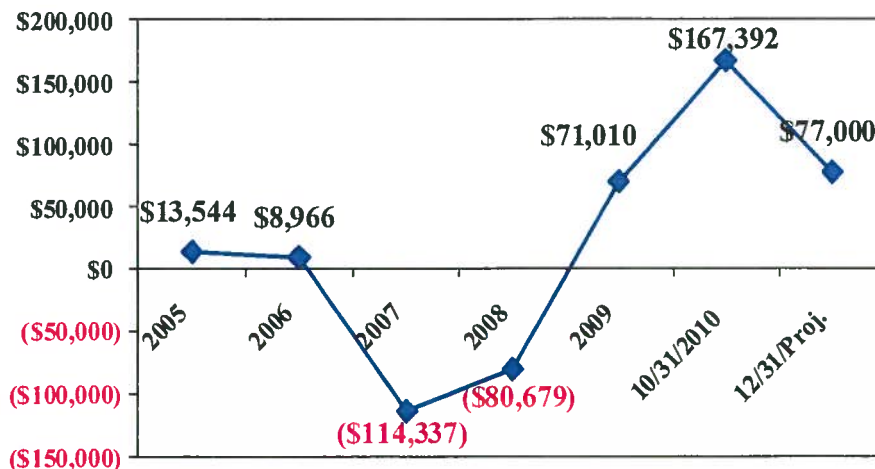


The Daniel Boone Council experienced an upward trend in retention in 2010, ranking 2nd in Area 5 with 68.8% youth retention.

Finance



Operating Surplus (Deficit) 2005-Present

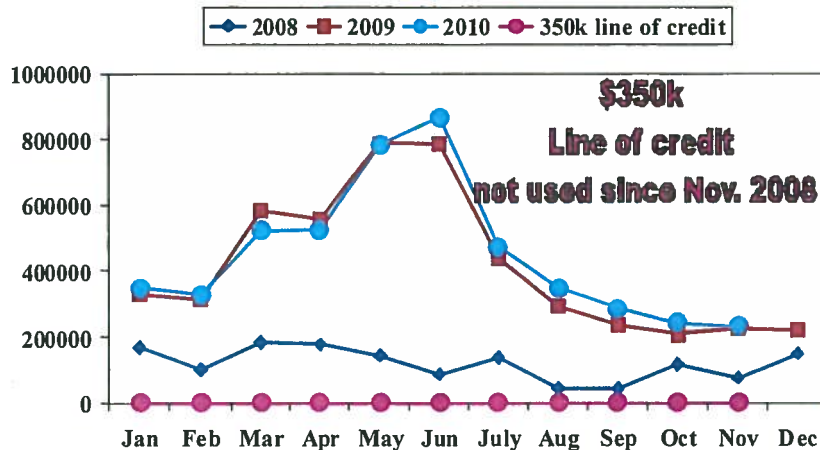


Scout Councils across America recognize a responsibility to provide a well-funded quality program.

In 2009, the Daniel Boone Council made a course correction to put an end to two consecutive years of financial losses.

A key component to enabling the council to right the ship was the board approval in 2008 of a \$560,000 transfer from endowment to operating to eliminate debt and to change the council's cash flow position.

Cash Flow 2008 - 2010



This move has enabled the council to maintain operating cash reserves of 3 or more months, consistently meeting the guidelines set by the National Council, BSA and the United Way. This move also resulted in reducing the council's dependency on a \$350,000 line of credit which has not been used since November, 2008.

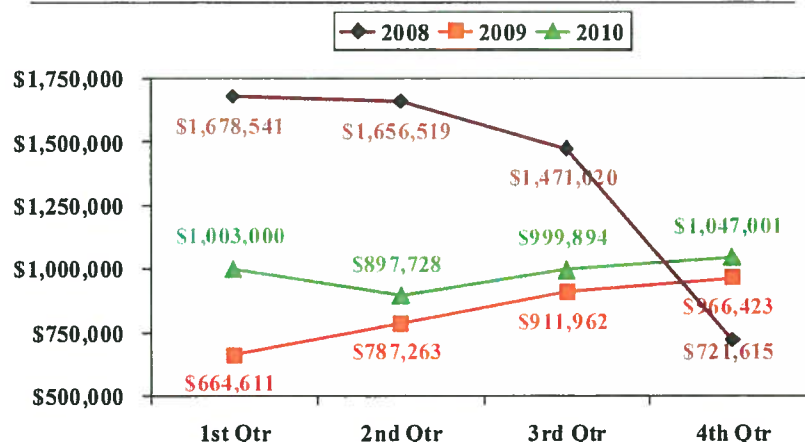
It should be noted, however, that our stronger cash flow position is being steadily eroded by an outstanding capital loan that consumes \$40,000 in operating cash annually.

Endowment

Following the market crash of 2008 and the painful, but necessary withdrawal of funds to retire some of the council's debt that same year, the Endowment Committee adopted a very aggressive investment posture and took advantage of a market rebound in 2009. This strategy resulted in a 34% increase in the market value of the funds

invested with BB&T. The committee has recently authorized BB&T to reduce the percentage of equities in our portfolio to take a more conservative stance moving forward and so far in 2010, the market value of the fund has climbed another 8.3%.

Endowment Update (Nov. 2010)

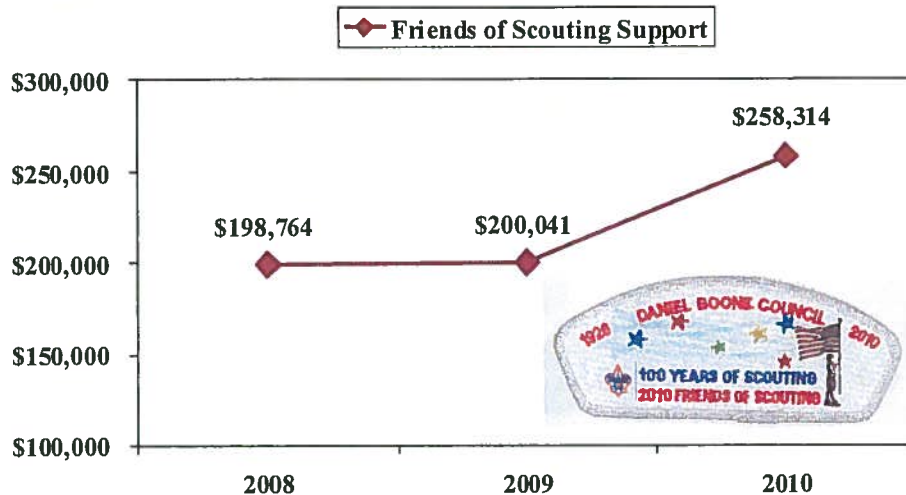


Friends of Scouting

Direct support through the Friends of Scouting Campaign grew only slightly in 2009, but with 5 of 6 campaigns exceeding their goal in 2010, the council achieved a significant



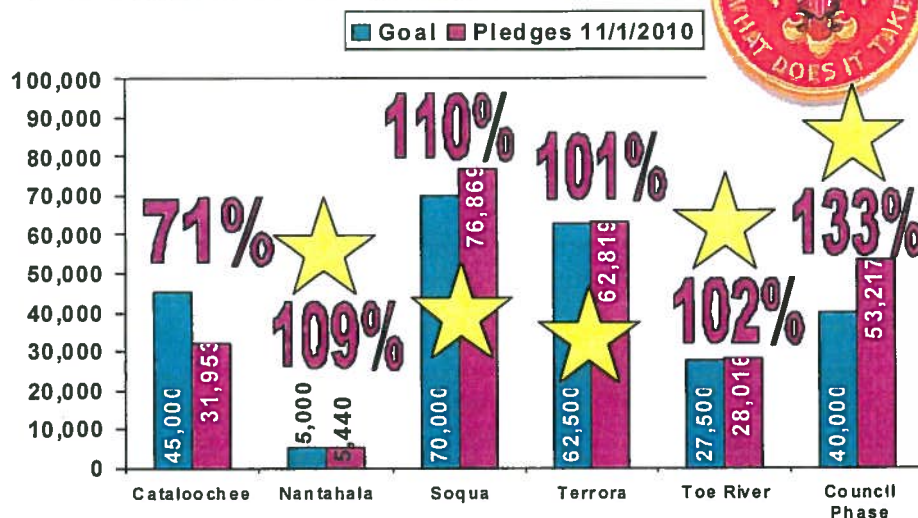
Friends of Scouting 2008 – 2010 (Annual Operating Campaign Support)



increase in support and completed the first successful Friends of Scouting Campaign in at least 8 years (according to system records which only show historical information through 2002).



Team win with many stars!!



The SoQua Campaign was the first to reach the finish line in 2010, achieving goal by the end of April!

The Daniel Boone Council will need to continue to grow its support through the annual Friends of Scouting campaign to meet operating needs in order to serve our communities.

Sporting Clays

The Annual Sporting Clays Classic sponsored by Diamond Brand continues to be a great day for fellowship and challenging sport. It has also been a popular fundraising event with as many as 14 teams participating.

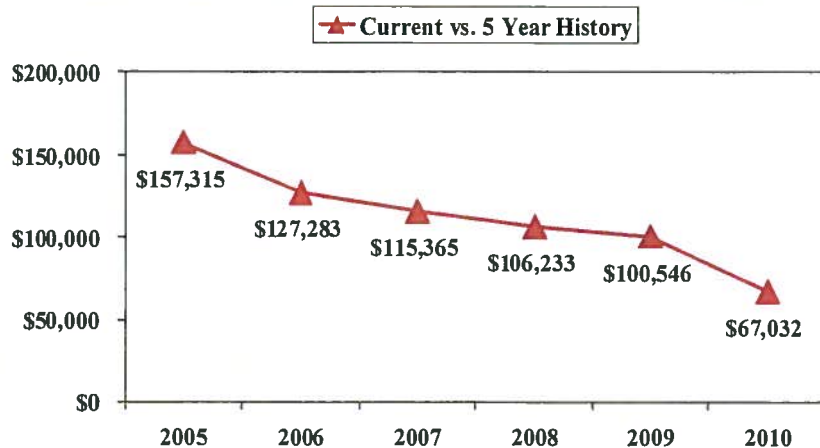


Bret Baker chaired the event in 2009 and conducted a safe, fun-filled day of fellowship and support for Scouting. Great job Bret and thank you!

United Way Support

Continued growth in Friends of Scouting support will be critical to the council's financial stability in the coming years as United Way funding continues to drop. The Daniel Boone Council has experienced a 57% reduction in financial support from the combined United Way's in our council territory since 2005.

United Way Support (57% Decline)



Program

The Boy Scouts of America is one of the nations largest and most prominent values-based youth development organizations. The BSA provides a program for young people that builds character, trains them in the responsibilities of participating citizenship, and develops personal fitness.

For 100 years, the BSA has helped build the future leaders of this country by combining educational activities and lifelong values with fun. The Boy Scouts of America believes — and, through a century of experience, knows — that helping youth is a key to building a more conscientious, responsible, and productive society.

Advancement:

Advancement and recognition in the Boy Scouts of America is a tradition dating from the inception of the Scouting movement. A fundamental purpose of advancement is the self-confidence a young man or woman acquires from participation in Scouting. Advancement is one of the methods used in the "Aims of Scouting"— character development, citizenship training and personal fitness. In 2009, the Daniel Boone Council experienced a surge in



Advancement

	2007	2008	2009	2010 Through 11/5
Eagle Scouts	93	107	86	62
Cub Ranks	692	1,100	2,232	1,374
Boy Scout Ranks	593	651	809	602

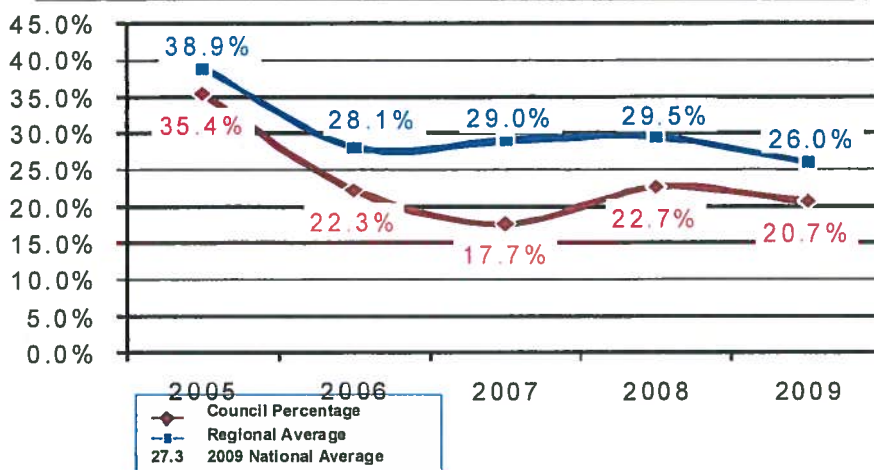
Cub Scout and Boy Scout total advancement. In 2010, though council advancement figures are incomplete, the reduction in Cub Scout advancements is likely linked to fewer cubs recruited this fall than last year.

Training:

Trained leaders provide a quality, fun-filled program for packs, troops and crews. When leaders understand Scouting, they are more effective in their roles. Unfortunately, in the Daniel Boone Council, the overall percentage of trained leadership has dropped from 35.4% in 2005 to only 20.7% in 2009.

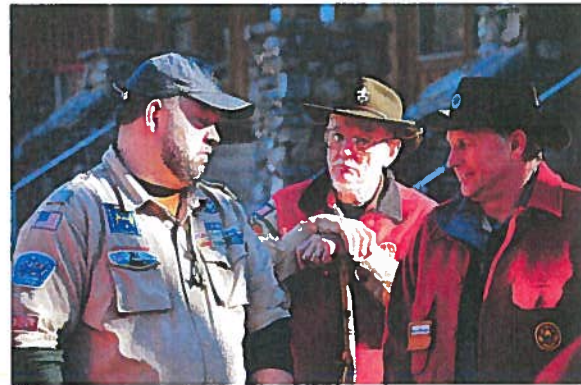
Contact Leaders Trained

(Council Records for DL, DA, WL, WA, CM, CA, SM, SA, VC, VA, EA, AA, NL, NA)



This is a trend that must be reversed in order to continue to improve retention, advancement and a safe, fun-filled, quality program.

The Wood Badge Course (SR-939) was a training highlight in 2009 with your Council President and Scout Executive receiving top quality training from an excellent staff under the direction of Kathy Eaton and Jay Madill. We are both extremely grateful for the experience and we highly recommend participation in the 2011 course!



Camping (Summer Camp)

The summer resident camp program at Camp Daniel Boone and the Cub camping programs offered throughout the year provide scouts in Western North Carolina and around the world a high quality, fun-filled experience.

Summer camp has been and continues to be the primary revenue producer for the Daniel Boone Council and its overall operations.



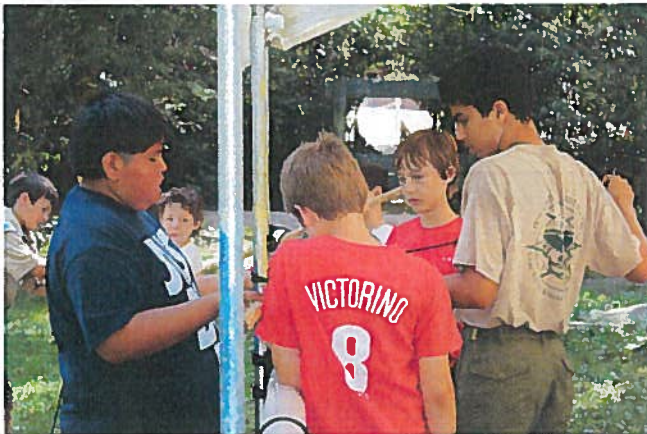
Camp Daniel Boone's reputation of quality programs offered by a caring and talented staff, make our camp one of the most sought after summer camp experiences on the East Coast.

Memories of the 2009 Summer Camp might have centered on an H1N1 outbreak that made news around the world had it not been for the terrific

response of our camp director, Dan Rogers, Ranger Eddie Hollifield, the Haywood County Health Department, the summer camp staff and our camping committee. One of the highlights of the summer was a visit by a Rover Boy Scout Troop from Saudi Arabia. Daniel Boone Council was honored to host this historical visit as the first Saudi National Troop to come to the United States.



2009 summer camp quickly became a distant memory for most due to the high quality service of the camp staff and terrific programs offered in 2010. Despite a challenging revenue year thought to be caused by the 2010 Jamboree celebrating the Centennial of Scouting, the summer camp operation is on target to exceed budgeted expectations thanks to good budgetary controls and camping committee oversight. In fact, the high quality and terrific service reputation of our camp has resulted in a 99% reserved status for 2011 and the first reservation already in place for 2012!



Cub Camping

Cub camping activities bring smiles to thousands of young people at Camp Daniel Boone weekend events, Webelos Resident Camp, and Cub Day

Camps. Many volunteers make these events come alive for our younger Scouts. Most



of the volunteers were encouraged to become leaders thanks to the continuing efforts of Sue Persons and Wendy Henderson!

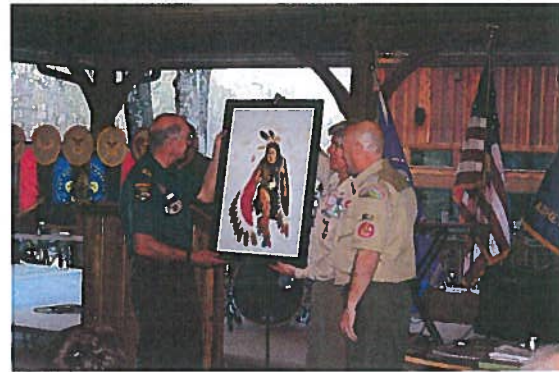
Eagle Banquet



Laurel Ridge Country Club was the site of the 2010 Eagle Banquet coordinated by Randall Barnett.



Highlights of the evening included a terrific presentation featuring a bald eagle, a band of Eagle Scouts, and Bill Dyar as the 2010 honoree. It was truly a great night for Scouting.



Order of the Arrow

2009 will long be remembered as the year our very own Tsali Lodge made all of us so proud by winning not one, but two national titles!

The Southern Drum Team and the Tsali Lodge Group Dance Team both brought home championship titles with the dance team winning back to back titles!



Scout - A- Bration!!

Camporee Chief Jay Madill led a talented and dedicated team of volunteers to offer a fantastic experience for over 800 Scouts, leaders and parents in October as a part of the Centennial Celebration of Scouting, the Daniel Boone Council's 90th anniversary and the 70th anniversary of Camp Daniel Boone. If a picture says a thousand words, then the following pictures should say volumes about the super job these volunteers did to offer a fun-filled, quality event for our Scouts!



Thank you for the important leadership you provide to the youth of our communities! As a valued member of the Executive Board of the Daniel Boone Council, I recognize the awesome responsibility you have accepted to provide a well-funded quality program for the youth of Western North Carolina. I thank you for your dedication, and for sharing your time and talents!

Connie Bowes, Scout Executive

